

Luis Ruiz-Diaz

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Highly motivated Senior Professional with extensive experience in the industry (chemical, manufacturing, automotive, steel, gastronomy, health, construction, retail, NGOs, and services). I offer solid skills in project management and control, operations and program administration, management of costs and budgets, financial planning, analysis and control, logistics, operations, among others, as well as experience in evaluation, monitoring, reports and regulatory compliance. I seek to contribute with my knowledge, experience and comprehensive systemic vision, to obtain results planned in the company and its sustainable growth.

In the field of Projects and Programs, proven experience in different types of operational, commercial, social, educational, and financial/administrative projects, executed based on leading multidisciplinary teams, applying updated PMI methodologies. My goal is to use my management skills and my experience to contribute to the success of challenging projects in companies with purposes and promoting sustainability over time.

PROFESSIONAL EXPERIENCE:

It has been a path of responsibilities derived from positions such as: Financial Director, General Manager, Operational and Financial Controller, Auditor, Administration Manager, Project Controller and Consultant. Functions deployed in the following international organizations: Haitian Health Foundation, Integral Medical Emergency, Elsag Bailey, Dow Corning, Dowell Schlumberger, Sivensa, Price Waterhouse, Sunex.

- a. I have successfully supervised financial operations, budgeting and projections, strategic plans and their respective suggestions for measures and actions derived from results/variations; also, responsible and decision maker in the fields of treasury, logistics, human resources, IT functionality, operations, risk and compliance, mergers and acquisitions, start-up of new companies, business valuation, business plans.
- b. Lead and supervise project teams, ensuring compliance with established deadlines and budgets.
- c. Coordinate with internal and external stakeholders to define the objectives and scope of the project.

- d. Prepare monitoring reports and presentations for senior management, communicating the progress and results of the project.
- e. Implement agile methodologies and best practices to optimize project management.
- f. Track tasks and resources, ensuring compliance with deadlines and deliverables.
- g. Developed and implemented strategies to drive cost savings and improve profitability while ensuring compliance with regulatory standards, policies and procedures.
- h. Support to business units in all operational and commercial processes in order to achieve planned goals, maximize opportunities, implement growth strategies, identify weaknesses, risks and support the renewal and/or launch of new products/services.

1. SKILLS SUMMARY:

- ✓ Project Management: Experience in planning, executing and closing projects.
- ✓ Expert in cost management, budgets and deviation analysis, identifying opportunities for improvement and optimization.
- ✓ Solid knowledge in the interconnection of the financial with the operational and the processes, guaranteeing the support to the commercial and the processes, and the mitigation of risks.
- ✓ Ability to lead and collaborate in multidisciplinary teams, driving efficiency and operational excellence.
- ✓ Proactive resolution of problems, and negotiating capacity to reach satisfactory agreements with different interested parties.
- ✓ Excellent analytical skills, ability to handle large volumes of data and use financial analysis tools.
- ✓ Highly organized, with attention to detail and ability to work in high pressure and dynamic environments.

2. LEADERSHIP and TEAM MANAGEMENT:

- a. I have successfully directed and advised teams of professionals, fostering a collaborative and high-performance work environment, practicing coaching and permanently training the team.

- b. I exercise strong leadership skills by setting clear goals, providing direction, and motivating team members to achieve both project and organizational goals.

3. RISK MANAGEMENT and COMPLIANCE:

- a. I have implemented schemes for identification, registration, evaluation, management, mitigation. Contingency and risk monitoring, both in projects and in administrative and financial operations, avoiding possible impacts on costs and results.
- b. Experience implementing and exercising the culture of compliance within the organization.
- c. I carried out internal audits and operations on a scheduled basis and implemented the necessary controls to maintain the integrity of the processes examined.

4. COMMUNICATION:

- a. Experience communicating with managers at all levels, locally and internationally, Board of Directors, ad-hoc committees, liaison with external advisors, auditors, official institutions and government representatives.
- b. Experience covering the Latin American region.

5. QUALIFICATIONS:

- a. Bachelor degree in Accounting (accounting, finance, information systems, management) at the University of Carabobo, Venezuela.
- b. Master degree in Project Management (Project Management Institute methodology) at the University for International Cooperation, Costa Rica.
- c. Language English at advanced/professional level (USA College), Portuguese and French at basic level ++.
- d. Computer user: MS-Suite, Sap-Fi, JD Edwards, QuickBooks, (similar to Net-Suit), Click up, BambooHR, Slack, Zoom, G-Meeting, Outlook, Bill.com, Vendor's caffe, vendors' online transactions as: HomeDepot, Sherwin Williams, Platforms as: Payoneer, Wallbit, DollarApp. **AI** apps: DeepSeek, Gemini, Copilot, ChatGPT.